



Congratulations to Andrew Plummer – Your New Central Region EC Representative!

Please join us in congratulating Andrew Plummer of Plummer Insurance in Bridgeport, Nebraska, on being elected as the newest Executive Council Representative for the Central Region!

A lifelong Nebraskan and second-generation agency owner, Andrew is a dedicated advocate for independent agents and is actively involved in organizations like the Big I of Nebraska and CAA. We're excited to have his voice at the leadership level—way to go, Andrew!

[Connect with Andrew on LinkedIn](#)



May 8 at Insurcon

CAA will be attending Insurcon in Oklahoma and hold the Oklahoma State Meeting on Thursday afternoon. Look forward to seeing our Oklahoma agents there!

[Email Joan to RSVP](#)



May 14 in Waco

Join us from 10 AM–2 PM at [Republic Gun Club](#) in Waco for a focused discussion on Texas-specific growth, carrier updates, and CAA initiatives. Lunch included (Chuys) | Principals + key team encouraged

[Email Macie to RSVP](#)



Producer Academy in Action: Real Outreach, Real Results

One of our Producer Academy participants recently put new skills into action—and it's paying off! By using personalized outreach strategies and building on relationships and referrals, this producer secured **three high-quality appointments** in just a few days:

Leveraged a current client reference to open a conversation around builder's risk and work comp—now reviewing policies for a potential quote.

Turned a casual text about trying a local pizza chain into a scheduled business meeting—showing how simple, personal touchpoints create opportunity.

Used a mutual contact to connect with an independent business owner—resulting in a 2PM appointment already on the books.

This is exactly what the Producer Academy is all about—**confidence, connection, and closing the gap between conversations and conversions.**

Summer Series 2025 – Registration Now Open!

Join us July 16–17 for CAA's 4th annual Summer Series—two days of unmatched networking, producer academy training, and team motivation. Connect with fellow agents, carriers, and vendors, and level up your competitive edge.

Don't miss this *Unrivaled* experience!

[Agenda](#) | [Registration](#) | [Hotel Booking](#)



**#DataToDollars: Make Your Data Work
for You**

Help us reach **100% participation** in this quick but crucial data initiative!

Choose your review:

15 min – Carrier & policy type mapping

30 min – Market Assistance + Revenue Tuner

Why it matters:

Cleaner data = fewer errors & better decisions

Identify growth opportunities

Boost revenue & profitability

Book your review with Chelsea today or forward to the right team member.

chelsea@combinedagents.com

Book Review with Chelsea



Cincinnati Life Worksite Contest — Win a Trip! March 1 – May 30, 2025

Write and enroll qualifying worksite business and you could win a trip to Cincinnati (July 7–9)!

Top prizes for:

- Most scheduled enrollments (min. 2)
- Highest number of eligible employees (25% bonus if enrolled by 5/30)

Winners receive:

- \$500 travel credit (up to \$2,000 max)
- Hotel, meals, and Reds game
- Visit to Cincinnati Insurance HQ

Enrollments must be completed by **June 30** to qualify.

Products & Services at a Glance

The Hartford Special Commission Incentive

Now through **May 31, 2025**, CAA agencies will receive an exclusive **20% commission** on **new Small Commercial Workers' Compensation** business. This enhanced rate applies to policies processed after January 9 with effective dates from Feb 1–May 31. Don't miss this limited-time opportunity to boost your earnings with The Hartford! [Workers Comp One Pager](#)

Learn More



A Fresh, Fast Take on Personal Lines

CAA is partnering with Branch Insurance, a digital-first, 5-star rated carrier now available in **NE, MO, IA, and AR!**

Why Branch? ([one pager](#))

- Auto built on Progressive rating
- Home aligned with Allstate/Esurance
- Bundle in 30 seconds
- Instant claims & digital quote-to-bind
- Backed by A+ financial strength

Ready to grow your personal lines book?

Submit Your Info to Branch →



Insurance Company Operations

May 20, 2025 07:45 AM CT - May 21, 2025 | Instructor Led Online

Sharpen Your Executive Skills in Insurance Operations

Learn how to apply advanced strategies to improve operations, meet compliance, and support key functions like underwriting, claims, and product development in the Insurance Company Operations course hosted by The Alliance.



Missed our live demo with Limit AI?

Watch below and checkout [CAA preferred pricing](#) on their website page! Contact John at john@limit.com or 917-703-0739 with any additional questions.

CAA Demo Recording



EMC 2024 Annual Report Now Available

Take a look at how EMC advanced its mission of Keeping insurance human® in 2024—strengthening partnerships, enhancing services, and improving financial results.

Read Now

Solution central: Evolving to elevate your client experience

May 20, 2025 10a.m. PT | 1p.m. ET

Next Up in the Solution Central Series: Smarter Client Experiences

Join Vertafore on **May 20 at 1:00 p.m. ET** for a conversation with Katy Vargas and Risk Strategies' Frank Bartucca on how to create a more human client experience through self-service tools and smarter workflows. Discover how automation, communication,

Topics include Executive Management, Product Distribution, and More

Instructor-led online format with interactive learning

Earn designation credit with a final exam

Register now to strengthen your decision-making and operational expertise! **May 20 - 21, 2025 07:45 AM CT**

Register Now →



Participating in the Central Book Roll to Safeco?

If you have any concerns or feedback, please contact Heather Villalpando at

HEATHER.VILLALPANDO@Safeco.com.

CRC GROUP



Combined Agents of America (CAA) Exclusive Cyber Program

Protect Your Agency with Industry-Leading Coverage
Powered by CRC Specialty ProElite Team | Backed by CFC

Exclusive Cyber Program for CAA Members

CAA members now have access to market-leading cyber coverage through CRC's Specialty ProElite Team!

Real-time threat alerts & 24/7 expert access
Unlimited policy limit reinstatements

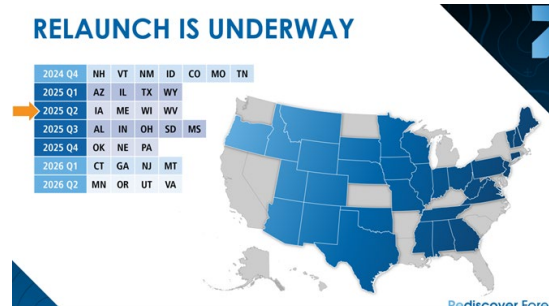
and 24/7 access can deepen relationships and boost efficiency.

Tools like dark web monitoring & phishing simulations (included free)

Group-negotiated pricing & enhanced coverage

Don't miss it — Register now!

Watch Recorded Webinar from 4/29



Foremost Q1 Update + Signature Auto & Home Re-Launch

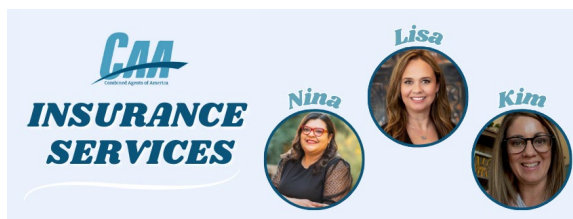
Foremost and Bristol West are off to a strong start in 2025 with double-digit profitable growth. If you're in a qualifying state and ready to grow, reach out to your Foremost Territory Manager to explore partnership opportunities.

Find your TM here



CAA Member Spotlight: Ross Ormond & Andrew McAllister

Ross Ormond of Offenhauser & Co and his Duo Team partner Andrew McAllister recently completed their 6th World Marathon—this time making history as the first Duo Team to cross the finish line at the 2025 Tokyo Marathon! Their efforts also helped open the race to other Duo Teams, promoting greater inclusion in the running world. Bravo, Ross & Andrew!



CAAIS Hits Nearly \$1M in April!

April was a very strong month for CAA Insurance Services—bringing in nearly \$1 million in premium! This success is a direct result of your partnership, collaboration, and focus. Thank you to our team for continuing to show up, support each other, and drive results. Let's keep the momentum going!



CRC & Whorton Insurance: A Professional Lines Consolidation Success

CRC recently partnered with Whorton Insurance Services on a professional lines consolidation project, reviewing coverage for **Cyber, Tech E&O, and Professional Liability**. Their team handles loss run retrieval, market evaluation, and carrier recommendations 90 days out—streamlining placement and enhancing coverage.

"We look forward to more consolidation projects with CRC." – Michael Whorton, CIC

[Start Your Consolidation Project with CRC →](#)

Support BCRC through Art Bra® Austin!

We're proud to be a sponsor of Art Bra® Austin, a unique fundraiser on June 7 celebrating breast cancer survivors through art, fashion, and storytelling. Your donation helps fund BCRC's free, life-changing services for those affected by breast cancer in Central Texas.



[Donate or Learn More »](#)

Looking forward to seeing y'all soon! - CAA Team

If you would like to unsubscribe: [@@unsubscribe_url@@](#)

This newsletter is intended for CAA members only and should not be distributed outside of the organization.

Email template created by Macie Simecek, Operations & Communications Manager.