

March Newsletter



Producer Academy Info



LAST CALL to sign up for **CAA's Producer Academy** with Blueprint Consulting!

We have extended our Producer Track to be a year-long program consisting of workshops in February, July, and November. Led by Blueprint Consulting, they will host workshops at each meeting and also provide weekly check-ins for producers in the academy. Their program is highly accredited, and we are thrilled to have them invest time into CAA producers.

REGISTER TODAY!

Registration for **Summer Series 2025** is now **OPEN!**

CAA is a network that is "Unrivaled!" Spend the fourth annual summer series demonstrating there is no competition or equal to your abilities. Enjoy two days of networking, learning new producer academy skills and being motivated to energize your team. Meet with carriers and vendors that are partnered with CAA. Find out what other agents are doing to climb to the next level against the competition. Don't miss out- **7/16/2025 to 7/17/2025 !!!!**



Agenda & Registration



COMING SOON – CAA Accounting Forum! This will be a time for the accounting superstars from each agency to

In March, we paid out
\$9,822,492.00
in **PROFIT SHARE!**

get together and chat about topics and/or issues that you've encountered. It will be a time for us to learn and problem solve together! Let me know if you did not receive the email that went out on 01/30 that included a form for this specific topic.

PROFIT SHARE – Next profit share payout will be the end of this month. Carriers to be included in that payout are: Chubb CL & PL, CNA, Hartford CL & PL, Progressive, & Philadelphia.

We are anticipating this payout to total approximately \$2,751,363. There is a chance we will have Travelers prior to the end of month. If so, we will include Travelers in the payout as well.



Direct deposits will post to agent accounts on **Monday, 3/10**. All carrier breakdowns and agency statements have been uploaded to the CAA website.



Let's have some fun, shall we?

From the Old Town Hall to Charles Bridge, Wenceslas Square to Prague Castle, Prague teems with sights and stories waiting to be discovered—and here's your chance to test your knowledge of them! Complete our short, fun quiz and imagine all the places you'll see, history you'll uncover, and stories you'll unlock in the Czech capital as an EMC top agent.

[How to Qualify](#)



Solution central: 3 ways to improve your agency management workflow

📅 March 18, 2025 ⌚ 10 a.m. PT | 1 p.m. ET

Solution Central

Join our webinar on March 18 at 1:00 p.m. ET, where we will discuss how to solve common challenges using AMS360. In this webinar, Angela Adams of Angela Adams Consulting will share practical insights into taking back control of your agency's workflows and accounting functions.



Middle Market Preferred Appetite

[Appetite Guide](#)

In this webinar, you will learn:

- Key features to improve your accounting system
- Agency reporting benefits with My Agency Reports
- Improved workflows for servicers with AMS360

[Register!](#)



Live Corporate Training – New 2025 Pricing!

Are you considering bringing a live classroom or webinar to your team? You might be surprised how affordable this option is! With our **new corporate bundle pricing for 2025**, now is the perfect time to discuss how we can tailor training for your team.

smusslewhite@riskeducation.org



Check out CWG's new appetites and programs!

[Appetite Guides](#)



Top 100: Interactive Case Study

"Journey through these nuclear verdicts to discover the impact of large-scale losses with our interactive experience. Investigate current trends, see real-life rewards and read the top risk mitigation strategies that can help empower your clients to face the unexpected." - Travelers

[Start Here](#)

AGENCY KPI

Everything you need to know about AMS Data Health in KPI:

[Learn More](#)



COMPLIANCE TIP -- Most states require that agents search for coverage in the admitted market before placing coverage in the non-admitted market. Thus, an agent may not solicit or place business in the non-admitted market if admitted terms are available. This serves as a reminder to always conduct the required diligent search and properly maintain documented declinations before seeking terms in the non-admitted

marketplace.



2025 Spring Bond Seminar - April 10th & 11th!

Location & Attendees

- o 225 S 5th St, Waco, TX 76701
- o 5-10 attendees blocked off for CAA agents only (25 attendees slated for this class)

The bond seminar for CAA is not a separate seminar, rather they have blocked off a certain number of attendees for CAA at a discounted rate. Contact IIC for exclusive CAA pricing!

Agenda

- o 101 on Surety Bonds (April 10th – 6 filed CE credits in TX, AR, NM, AZ, UT and NV)
- o Happy Hour (April 10th)
- o Case Studies (April 11th – 5 filed CE credits in TX, AR, NM, AZ, UT and NV)

Additional Details

- o Predominately Surety agents or agents who want to learn about Surety bonds
- o Develop a relationship with a Surety underwriter
- o **\$25 registration fee for CAA agents only (other attendees paying \$140)**

Have a great weekend! - CAA Team

A promotional banner for CAA (Combined Agents of America) with a blue background. On the left, there are five circular photo collages showing various groups of people. In the center, the text "Connect with CAA!" is written in white, followed by a yellow sun icon. Below this are three large circular icons for Facebook (f), LinkedIn (in), and X (Twitter). To the right of these is a QR code with three white arrows pointing towards it. Below the QR code is a blue button that says "SCAN TO FOLLOW". At the bottom center, there is a white search bar containing the CAA logo, the website "www.combinedagents.com", and a magnifying glass icon. Below the search bar, the text "If you would like to unsubscribe: @@unsubscribe_url@@" is displayed. At the very bottom, two lines of text state: "This newsletter is intended for CAA members only and should not be distributed outside of the organization." and "Email template created by Macie Simecek, Operations & Communications Manager."