



JANUARY NEWSLETTER

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Reviews ⓘ

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3.7 ★★★★★ 3 Google reviews

Leave us a Google Review ☆

To boost our organic search ranking, please leave CAA a Google review. You'll need to log into your Google account and add a review using the link below. Our members (you!!!) are 5 star worthy, and we want our online presence to reflect that!

Google Review

empower.
PRESENTED BY CAA

Register

February 2025 Board Meeting

Register for our first event of 2025! Check out the [AGENDA](#) to learn more about the panel discussions and speakers.

Hotel Booking Link





CEO & COO Comments



**Congratulations to Joan on her new
role as Chief Marketing Officer!**

From CAA Leadership:

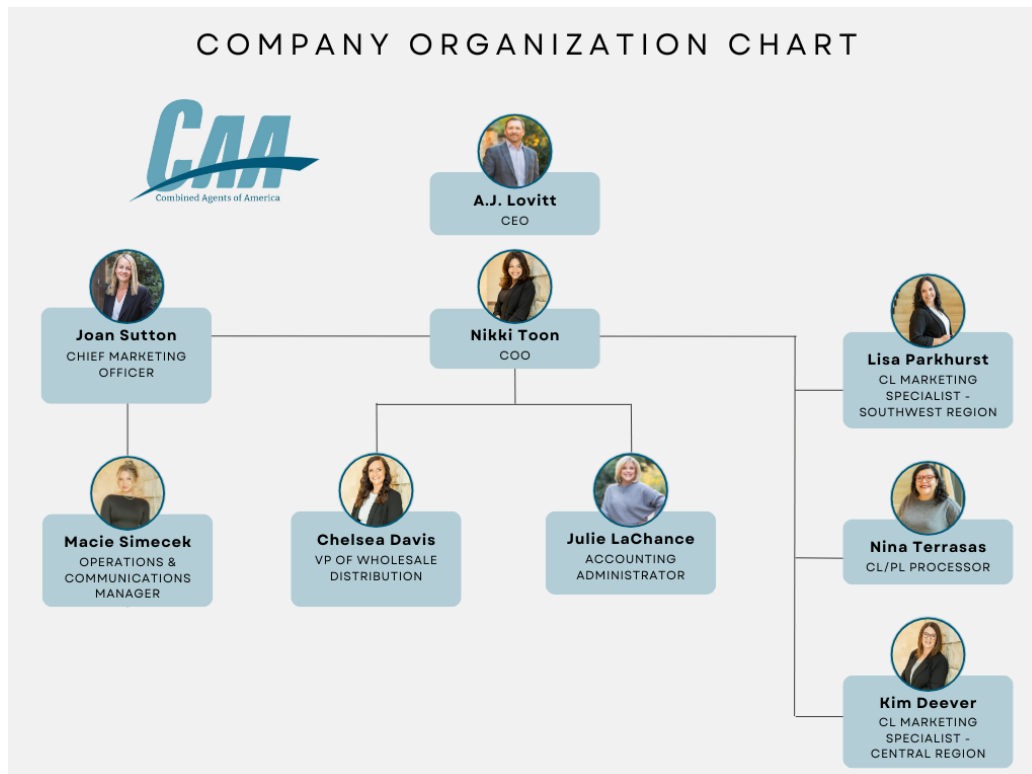
☆☆☆☆☆



"We are thrilled to promote Joan Sutton to this key leadership role," said Nikki Toon, Chief Operating Officer of CAA. "Joan has been an integral part of our team and has consistently shown her dedication to our agents and the overall growth of CAA. We are confident that her innovative vision will continue to foster our expansion in 2025 and beyond. Her ability to understand and communicate the needs of our members will be crucial in ensuring our network remains a top choice for independent agents."

[Read Full Press Release Here](#)

COMPANY ORGANIZATION CHART



Forum Highlights

You can subscribe to the [Forum](#) by selecting "Subscribe to Instant Updates."

Reclamation Bond for Mining Operations



R. Jackson

1/3/2025 at 4:02:48 PM GMT

Posts: 7

Reclamation Bond for Mining Operation

We're looking to place a reclamation bond for a mining operation. We have declines from Insurors, CNA, and Merchants. Does anyone have any ideas on where to go for that one?

High Value Residential Builders Risk



EVOLUTION INSURANCE PARTNERS

12/9/2024 at 4:05:06 PM GMT

Posts: 12

HIGH VALUE RESIDENTIAL BUILDERS RISK

Need Market for an unprotected \$4M Residential Builders Risk. US Assure has already declined.

Shoutout to Cravens Warren for being the **TOP poster** in the Forum in 2024!

CravensWarren



Accounting questions answered on [FAQ page!](#)

Step-by-step instructions with video tutorials. Must be logged into website to access.

An insurance producer license is required for anyone selling, soliciting, negotiating, or transacting insurance business. Transacting insurance includes but is not limited to: completing applications, discussing coverages, presenting quotes, and binding coverage.

The common misconception is that only individuals who work with Insureds need to be licensed; however, account managers, brokers and carriers must also be properly licensed by jurisdiction and line of authority.

*The above information does not constitute legal advice and is intended for general informational purposes only. You should always contact your attorney to obtain advice with respect to any legal matter. All liability with respect to actions taken or not taken based on the contents of this information are hereby expressly disclaimed.

Frequently Asked Questions

If you cannot find the answer you're looking for on our FAQ page, always feel free to reach out to IV also helpful to click the fullscreen button on the tutorial videos below!

How do I view my Commission and/or Profit Share Statements? 🌱

Commission and Profit Share statements live in the Groups tab of the master account. The click path is as follows: After logging into the Agency Master Account, you navigate to **Groups > Agencies: (Your Agency Name) > Commission (or Profit Share) Statements**. From there, you can download them from the file library.

How to View Commission Statements

HOW TO:
ACCESS YOUR COMMISSION
STATEMENTS

0:02 / 1:11

How do I download a copy of my Dues Invoice? 🌱

How do I reset my password? 💡

CAA
Continental Agents of America

**INSURANCE
SERVICES**

Nina **Lisa** **Kim**

The ladies of CAAIS stay killin' it!

Let them help you take
advantage of one of our greatest
member benefits: CAAIS.

CENTRAL REGION WIN

KS IA MO NE CO SD

THE HARTFORD SP&P → Livestock Transportation \$1,153

SW REGION WINS

TX AR OK

emc INSURANCE BOSWORTH & ASSOCIATES → Electrical Contractor \$72,912

THE HARTFORD Bailey → Contractor \$110,955

AmTrust FINANCIAL B&B THE BURROWS AGENCY → Montessori School \$16,893

THE HARTFORD Wellmann → Animal Mortality \$1,268

For You

**Rising
stronger
together.**



A bonus opportunity for you!

Earn **5% bonus commission** on every new personal lines standard auto, home, condo, and tenant policies written through March 31, 2025!

[Incentive Details](#)



Insurance 2030— The impact of AI on the future of insurance

[Read Article](#)



Why offer voluntary life products to your employees?

[CLIC Worksite One-Pager](#)



Let's Grow with NAICO

We have a dedicated underwriter with NAICO through CAAIS, let's help your agency grow with a carrier your competitors probably don't have! Here is a hit list showing what NAICO has written successfully over the last quarters! It's an excellent resource for ideas on classes that they want to see from you and breaks down which lines they wrote and total premium for the lines written. Here are some of the most frequently successful classes:

- Electrical Contractors
- HVAC Contractors
- Landscaping and Lawn Care
- Tree Trimming
- Power Line Contractors
- Utility Contractors
- Welders
- Auto Service/Repair
- Oil & Gas Lease Operators
- Oil & Gas Well Servicing
- Pipeline Construction
- Roustabouts

[Submission Checklist](#)



Nationwide Pet Event: Master the Art of Social Media

Wednesday, January 15, 2025, at 2:00 pm EST
(Live and on-demand - register to receive the on-demand session link)

[Register](#)



"Hanover has made the strategic decision to **exit the state of Arkansas for personal lines business**, starting with **June 1, 2025** effective dates for existing business and **January 17, 2025** for new business."

**OUR Q1
2025
SCHEDULE
IS LIVE**



HSI 2025 Schedule

Get ahead of the curve in 2025 with Hartford School of Insurance! Our Q1 programs are officially live, offering you or your team the opportunity to build expertise and stay competitive in a rapidly changing industry. Seats will fill up fast – secure your spot today and make 2025 your best year yet!

[Schedule](#)

Highlight Reel

Round of applause for the NEWEST members of CAA!!!!



Stephenson Insurance Group

Principal: Josh Stephenson
josh@stephensoninsurancegrp.com
(641) 342-3909
Osceola, IA



Heritage Insurance & Real Estate

Principal: Jeremy Greiner
jeremy@heritageinsgroup.com
515-386-2728
Jefferson, IA



Insurors of the Ozarks shining bright in Springfield

Congrats to **Insurors of the Ozarks** for bringing home the Keller Williams of Springfield Vendor of the Week Award! Love to see our members shining in their community!



Be featured on CAA's Socials!

Doing something great in your community? Send photos to marketing@combinedagents.com to be featured in future social media posts!



What's your word for 2025?

"Wishing everyone a creative, joyful, successful New Year! Our team's word for the year is "Disrupt"! So be creative, do something that makes you a little uncomfortable, invest in yourself and celebrate life!" - Julie

"Life's most persistent and urgent question is, 'What are you doing for others?'" - Dr. Martin Luther King, Jr.



Connect with CAA!☀️



SCAN TO FOLLOW



If you would like to unsubscribe: @@unsubscribe_url@@

This newsletter is intended for CAA members only and should not be distributed outside of the organization.

Email template created by Macie Simecek, Operations & Communications Manager.