

CAREERS IN INSURANCE

Insurance is not just about policies and claims; it's actually a **\$5 trillion global industry** that has almost never had an extended period of economic downturn.

AGENCY

An agency sells insurance policies from multiple carriers, rather than being exclusive to one. They work on behalf of their clients to find the best coverage options at competitive prices.



CARRIER

A carrier provides an insurance policy to individuals or organizations in exchange for premiums, assuming the risk of potential losses in return.



VENDOR

There are vendors that do AI, technology, event planning, accounting, HR, consulting, sales coaching, marketing (and even social media), exclusively for the insurance industry!



Want to know more about job openings in the industry?

Contact Macie Simecek at macie@combinedagents.com or **361-772-4945**.





Did you know...

★ There are insurance agents that specialize in:

- Concerts, festivals, music, and entertainment
- Fashion and clothing manufacturers and boutiques
- Restaurants, bars, breweries, and wineries
- Sports and sporting events
- High value homes, cars, boats, jewelry, etc.

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Insurance "Supply Chain"

1

Customer or business works with an insurance agent.

2

Direct writing insurance agent works with their company to quote and cover the risk (e.g., Allstate, Progressive).

3

Independent insurance agent works with an insurance company and/or an insurance broker to quote and cover the risk.

4

Insurance company covers the risk and pays claims based on the policy.

5

Insurance company buys reinsurance to help mitigate their own risks.