



CAA Board of Members Meeting Minutes

Combined Agents of America, LLC

Omni Las Colinas | Irving, TX

July 16–17, 2025

 [Link to Slide Deck](#)

Attendance

Member Agencies Present: All member agencies represented except:

- McGrath Insurance Group
- Stephenson Insurance Group
- T.R. Baker
- The Burrows Agency

Prospective Members Present:

- Texas Insurance Agency — John Parker
- Bravera Insurance — Brennan Quintus
- Flury-Hinderks Insurance — Bill Rowlen
- Galloway Insurance — Kyle Stripling

Call to Order

Chairman **Bob Wood** called the meeting to order.

Consent Agenda

- **Motion:** Approve agenda and February 2025 meeting minutes.

Motion by Michael Tubb, second by Andrew Plummer. Motion carried.

Financial Report

- **Report:** CEO A.J. Lovitt presented the financials.
- **Motion:** Approve financials as presented.

Motion by Clifton Fendley, second by Michael Tubb. Motion carried.

Staff Update & Q&A

Updates presented on:

- 2026 Progression
- CAA & Industry Results
- 2025 Carrier Compensation
- 2024 ROIs
- Membership Update
- Staff Update

Highlights:



- Noted drastic improvement in CAAIS efficiency. *Michael Tubb* and *Kirk Henderson* shared their success: over \$1M with EMC in 2025 and a direct appointment beginning next year.
 - AIG opened PL unlimited in all states except Texas.
 - Summer Series recap: 486 attendees, \$320,000 in sponsorships, and 58 carrier/vendor sponsors.
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New Business

Executive Council Elections

- Nominations due **October 1, 2025**.
- Elections to be held at the **November Board Meeting**.
- **Motion:** Elect **Philip Quintanilla** to replace **Michael Sachse** as WSP voting member.
Motion by Kyle Becker, second by Jeff Shropshire. Motion carried.

Membership Update: Bridgemark Insurance & INSight Capital

- **Discussion:** *Joe Bob Atkins* (Nebraska) discussed Bridgemark's voluntary departure and concerns regarding INSight Capital.
 - **Motion:** Allow **Bridgemark Insurance** to remain in CAA through the end of 2025 under a Transitional Services Agreement (TSA) – See [here](#) for TSA details and specified limitations.
Motion by Andrew Plummer, second by Dusty Davis. Motion carried.
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Member Discussion



- Executive Council Elections: nominations due 10/1/2025; vote at November meeting.
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Member Private Time

Adjournment

- **Motion:** Adjourn meeting.

Motion by Kyle Becker, second by Clifton Fendley. Motion carried.